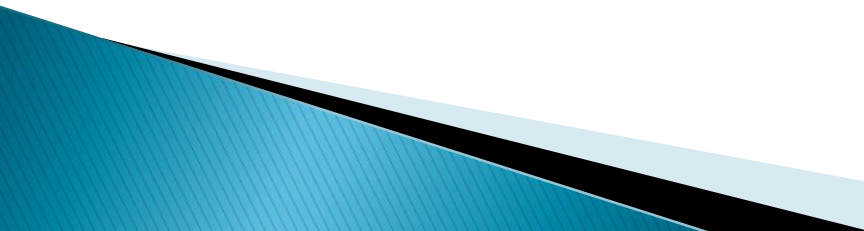


SAIBPP

▶ SOUTH AFRICAN
INSTITUTE OF
BLACK PROPERTY
PRACTITIONERS



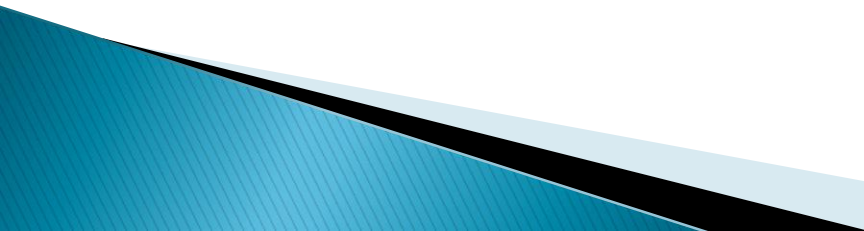
AGENDA

- ▶ INTRODUCTION
 - ▶ OBJECTIVES
 - ▶ PROPERTY LANDSCAPE
 - ▶ THE DRIVERS OF THIS GROWTH
 - ▶ PARTICIPATION BY BLACK PEOPLE IN THE LISTED SECTOR
 - ▶ SAIBPP MILESTONES
 - ▶ BENEFITS
 - ▶ SAIBPP CONTACT DETAILS
- 

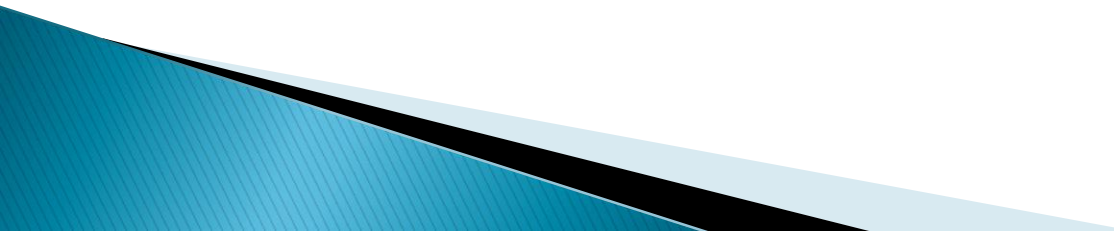
INTRODUCTION

- ▶ The South African Institute of Black Property Practitioners (SAIBPP) was formally formed in July 1996 and registered as Company under section 21 of companies Act, 1973 in May 1997.

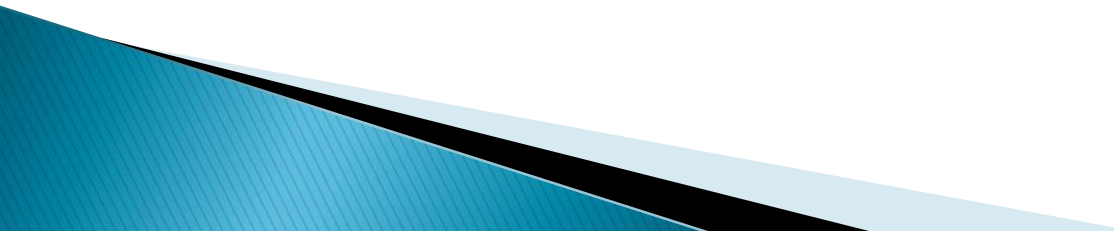
OBJECTIVES

- ▶ To satisfy membership expectations and create an environment where black people benefit from the property sector, through the SAIBPP programs/initiatives.
 - ▶ To achieve SAIBPP strategic objectives through stakeholder relations and create representatives partnership that advocate SAIBPP's strategy through meaningfully leadership.
 - ▶ To create appropriate skills development interventions and ensure that they are accessible to black people in the property sector and position SAIBPP as a desired facilitator in upholding industry standards
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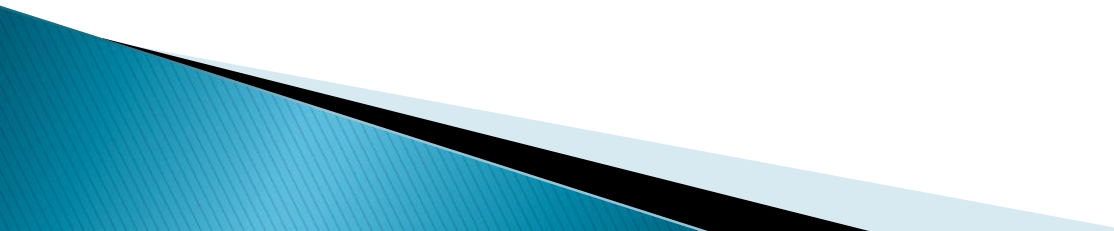
PROPERTY LANDSCAPE

- ▶ 1995 – The total listed property was capitalised at R4 Billion
 - ▶ 2014 – The totalised property was capitalised at R208 Billion
 - ▶ According to Property Charter the total property market (offices, industrial, retail, leisure residential and developed land) amounts to R4.9 Trillion.
 - ▶ The fastest growing was residential, leisure and retail.
 - ▶ Those three were coming off a low base
- 

THE DRIVERS OF THIS GROWTH

- ▶ **Government Policy**
 - DPW Leasing Policy
 - Social Grants
 - Social Integration
 - ▶ **Sound Economic Outlook**
 - ▶ **Certainty In Property Market**
 - ▶ **Growth of Middle Class**
- 

PARTICIPATION BY BLACK PEOPLE IN THE LISTED SECTOR

- ▶ Between 2010 –2013 Four black property companies were listed on the JSE (Rebosis, Dipula, Ascension & Delta).
 - ▶ Market Capitalisation of just under R13 Billion
 - ▶ Delta International Property is listing on Monday.
- 

SAIBPP MILESTONES

- ▶ IREM – Protocol agreement to bring training and property accreditation in SA – 1998
 - ▶ Property Charter – 2004
 - ▶ DPW Leasing Strategy – 2006
 - ▶ SAIBPP Bursary – 2012
 - ▶ Black Business Council – 2013
- 

BENEFITS

- ▶ Access to Top Black Decision Makers
 - Property Industry
 - Government
 - ▶ Platform Monthly Member Meetings
 - ▶ Platform in Breakfast Meetings
 - ▶ Involvement in Annual Convention
 - ▶ Advertise Quarterly Magazine
 - ▶ Assist in the Transformation of the Property Industry
- 

SAIBPP CONTACT DETAILS

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